STR Property Management Company Profit and Loss

January - December 2024

| | Total |
|----------------------------------|-------------|
| Income | |
| Management Commission Income | \$749,284 |
| Cleaning Fee Revenue | \$498,397 |
| Other Guest Fee Revenues | |
| Damage Waivers | \$74,622 |
| Early Check-ins | \$32,550 |
| Late Check-outs | \$20,580 |
| Pet Fees | \$19,478 |
| Processing Fees | \$107,524 |
| Resolution Payments Received | \$15,408 |
| Total Other Guest Fee Revenues | \$270,162 |
| Onboarding Fee Revenue | \$13,500 |
| Technology Fee Revenue | \$90,025 |
| Total Income | \$1,621,368 |
| Cost of Goods Sold | |
| Housekeeping Expenses | |
| Contract Labor - Housekeeping | \$438,221 |
| Household Supplies & Consumables | \$14,333 |
| Total Housekeeping Expenses | \$452,553 |
| OTA/Channel Commissions | \$115,872 |
| Rental Insurance Premiums | \$50,853 |
| Total Cost of Goods Sold | \$619,279 |
| Gross Profit | \$1,002,089 |

| Expenses | |
|---------------------------------|-----------|
| Advertising & Marketing | \$17,366 |
| Bank Charges & Fees | \$1,430 |
| Insurance | \$5,219 |
| Legal & Processional Fees | |
| Accounting Fees | \$61,500 |
| Legal Fees | \$2,200 |
| Other Professional Fees | \$52,400 |
| Total Legal & Professional Fees | \$116,100 |
| Meals & Entertainment | \$4,705 |
| Office Supplies | \$2,095 |
| Payroll Expenses | |
| Payroll Processing Fees | \$2,200 |
| Payroll Taxes | \$35,412 |
| Payroll Wages | \$305,890 |
| Total Payroll Expenses | \$343,502 |
| Software & Apps | \$89,103 |
| Taxes & Licenses | \$1,442 |
| Travel | \$1,517 |
| Utilities | \$380 |
| Total Expenses | \$582,860 |
| Net Operating Income | \$419,229 |
| Other Income | |
| Credit Card Rewards | \$2,752 |
| Total Other Income | \$2,752 |
| Other Expenses | |
| Charitable Contribution | \$12,000 |
| Continuing Education | \$22,500 |
| Total Other Expenses | \$34,500 |
| Net Income | \$387,480 |